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RXR Realty Offers Luxury Living, Thoughtful Amenities

Joseph Graziose talks about his passion for building and how RXR Realty serves its community.

By Patch Community Spotlight

Impressions: 34,500,000



Photo caption Harbor Landing is a 385-luxury rental building with modern amenities and a service component like no other. (RXR Realty)

Joseph Graziose, EVP, Residential Development & Construction at RXR Realty, has a passion for building. "Being able to take a vision and make it a reality is something that is near and dear to my heart," he explains. A senior member of RXR Realty, the leading real estate owner, investor, operator and developer in NYC and Long Island, Graziose and his team are committed to providing and activating programs for both residents and tenants.

"We are dedicated to building socially, economically and environmentally responsible communities," he says. "Which is why we build relationships with local municipalities and community leaders and work together to focus on social responsibility and civic engagement." RXR Realty's commercial and residential portfolio spans across NYC, Brooklyn, New Rochelle, Long Island City and Long Island.

Patch had the chance to sit down with Graziose and talk about his career and what's next for RXR Realty.

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Patch: How long have you been doing business in town?

Graziose: I was born and bred in Glen Cove — I first joined RXR Realty in 2007 where I led the sales, marketing and construction of The Ritz-Carlton Residences in Inner Harbor, Baltimore. I currently oversee residential developments on Long Island: The Ritz-Carlton Residences, Long Island, North Hills, a 230-unit luxury condominium development in Long Island's Gold Coast and the Garvies Point Master Development in Glen Cove.

Garvies Point, a waterfront community with a total of 1,100 units, has started to come alive as our residential buildings have opened. Harbor Landing is a 385-luxury rental building with tons of amenities and a service component like no other. The Beacon is the first waterfront luxury condominium building of its kind at Garvies Point, with 167 residences embodying resort-style living and offering the best services, amenities and direct access to the waterfront. And, over in the heart of downtown Glen Cove, sits Village Square — 146 vibrant apartments with thoughtful amenities, service offerings and curated retail space.

Patch: What attracted you to the line of work you're in, and how did you get started?

Graziose: Building has always been a passion of mine. Being able to take a vision and make it a reality is something that is near and dear to my heart.



Graziose says the most satisfying part of his job is building a sense of community, lifestyle and a great quality of living on the North Shore of Long Island. (Credit: RXR Realty)

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Patch: If you had to sum up your business mission to a stranger in five words, what would those words be?

Graziose: Quality, community, lifestyle, value and resilience.

Patch: What's the biggest challenge you've faced in your job?

Graziose: I would say the biggest challenge would have to be the COVID-19 pandemic. Being able to build and deliver four residential buildings while ensuring we are all operating safely during a pandemic was rather difficult, but the team pushed through and were extremely successful.

Patch: What's the most satisfying part of your job?

Graziose: The most satisfying part of my job is building a sense of community, lifestyle and a great quality of living on the North Shore of Long Island.

Patch: How would you say your business or organization distinguishes itself from others?

Graziose: RXR distinguishes itself from others because we are fully committed to delivery and execution. We are also true believers in community engagement and activating the four walls in which our tenants and residents work and reside in. We have in-depth knowledge and experience in downtown development areas and possess a strong financial and organizational component.

Patch: What's the best piece of advice you've ever been given when it comes to success?

Graziose: Never give up on something you believe in.

Patch: Are there any new projects or endeavors you're working on that you're extra excited about?

Graziose: The future of Garvies Point is still forthcoming, but I am very excited about the completion of all the parks and marinas come Spring/Summer 2021.

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Graziose says the future of Garvies Point is still forthcoming, but that he's very excited about the completion of all the parks and marinas come Spring/Summer 2021. (Credit: RXR Realty)

Patch: Do you have any events coming up in your community?

Graziose: Due to COVID, we have not been able to plan any events in our buildings this winter because we are mindful about keeping everyone safe and socially distant. But we have been doing a ton of virtual events such as Paint and Sip, Trivia games and happy hours with the residents in our buildings. Also, the management teams have been doing a tremendous job in keeping our residents happy and safe. Come Spring/Summer and when COVID is behind us, we can plan some nice outdoor events in one of our many parks and gazebo areas!

Patch: How can Patch readers learn more about your work and business?

Graziose: They can visit us at garviespoint.com, thebeacongp.com, harborlandingny.com, theresidenceslongisland.com, villagesquareny.com and on both Facebook and Instagram.

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